

THOUGHT LEADERSHIP

MEDIA MENTIONS

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J.Y. Miller, Joseph Kilpatrick Discuss Building a Nationwide Fixed-Fee Practice with The Am Law Litigation Daily

J.Y. Miller and Joseph Kilpatrick recently spoke with The Am Law Litigation Daily to discuss Husch Blackwell's Innovāt Alliance national coordinating counsel model and its transition to fixed-fee arrangements. Miller and Kilpatrick emphasize aligning firm incentives with client goals and restructuring the compensation model away from billable hours. They highlight the importance of deep client engagement, strategic pricing, KPI tracking, and efficiency in their approach to legal practice.

Read the full article: [The Legwork Behind Building a Nationwide Fixed-Fee Practice](#)