

THOUGHT LEADERSHIP

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Strategic Investments in People, Infrastructure Fuel Long Term Growth, Chief Executive Jamie Lawless Tells *Bloomberg Law*

Husch Blackwell Chief Executive Jamie Lawless recently spoke with *Bloomberg Law* to discuss the firm's sixth straight year of growth as well as future focus.

Lawless attributed the firm's success to its proactive approach in investing in people and infrastructures, regardless of timing, highlighting their role in fostering future success.

"We don't shy away from making investments, irrespective of the timing of those investments," Lawless said. "But what it does is it creates further success in the following fiscal year and so it's really a forward-looking proposition for us."

In 2023, Husch Blackwell brought on 111 lateral lawyer hires and onboarded 56 fall associates. Roughly 70% of those lateral hires started in the second half of the year, which impacts the numbers in that current year, Lawless said. The firm added a five-attorney supply chain and logistics team in Phoenix in December.

The firm has continued to recruit in 2024 by bringing on nearly 40 laterals, including the addition of 11 Minneapolis-based attorneys from Patterson Thuente in January.

"We're here for the long-term and our business principles are sound and they make sense," Lawless said. "I'm excited to continue the growth journey and continue to deliver favorable outcomes for our clients and really great people experiences for our colleagues."

Read the full article: Husch Blackwell's Revenue Climbs 10% Ahead of Leaders Change