HUSCH BLACKWELL

# Cory L. Collins

**PARTNER**

SPRINGFIELD, MO
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## OVERVIEW

## Cory is a born entrepreneur who brings a boundless zest for making deals to his practice in real estate, development and construction law.

An experienced and vigorous litigator, Cory represents clients from individuals to Fortune 500 companies. He counsels on business and commercial litigation, including construction, real estate development, employment, product liability, contracts, negligence and property claims. He advises clients on property deals that involve acquisition and expansion loans, platting and development of real property, zoning issues, mechanic's liens, and development incentives, including Tax Increment Financing (TIF), Community Improvement Districts (CID) and Opportunity Zones. He also works with banks and financial institutions on a variety of banking issues, from loan documents to security questions.

Before becoming a lawyer, Cory worked in construction and owned a full-service motorcycle shop. He even owned a baseball card shop while he was still in high school. His varied background and natural ease with people help Cory forge relationships and communicate effectively with clients of all kinds. These skills also help him understand opponents' positions and work toward solutions.

Cory prevails by working hard for clients and providing the most effective representation to achieve client goals. His greatest satisfaction is in driving a successful deal across the finish line.

## Industries

Real Estate, Development, & Construction

Transportation

## Services

Banking & Finance

Construction & Design

Construction Litigation

Development Incentives & Tax Credits

Land Use

Litigation & Alternative Dispute Resolution

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## Experience

- Represented real estate development companies in obtaining and renegotiating loans of various sizes, including loan in excess of $14 million.
- Represented developers in incentivized development work, including projects involving Tax Increment Financing (TIF), Community Improvement Districts (CID) and Opportunity Zones.
- Negotiated sales of property, ranging from residential housing to multimillion-dollar commercial transactions.
- Represented banks in various matters, including loan documents and security questions.
- Represented shareholder in business dispute litigation, resulting in favorable $1.5 million verdict.
- Advised clients in formation of for-profit and not-for-profit legal entities, including homeowner and condominium owner associations.

## Recognition

- *The Best Lawyers in America®*
    - Banking and Finance Law, 2026 and 2027
    - Construction Law, 2026 and 2027
    - Land Use and Zoning Law, 2026 and 2027
    - Litigation - Real Estate, 2020-2027
    - Real Estate Law, 2026 and 2027
- *Springfield Business Journal*, “Men of the Year,” 2025
- Missouri & Kansas Super Lawyers, Business Litigation, Rising Star, 2011-2017
- *Springfield Business Journal*, “40 Under 40,” 2012

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## Education

- J.D., University of Missouri School of Law
  - Order of the Coif
  - *Missouri Law Review,* Editorial Board
- B.S., Missouri State University
  - Political Science
  - *cum laude*

## Admissions

- Missouri

## Community Leadership

- Dickerson Park Zoo, Friends of the Zoo, Board of Directors, 2013-present
- Mizzou Alumni Association, Board of Directors, 2013-present
- American Cancer Society
- The Shriners

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