



Whitney S. Smith

PARTNER

THE LINK VIRTUAL

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OVERVIEW

Whitney is a corporate transactional attorney focusing on commercial aviation.

Whitney drafts, reviews and negotiates large commercial agreements. She counsels clients across a wide variety of industries, including transportation and manufacturing. General corporate matters that Whitney handles include procurement-related contracts, governance documents, mergers and acquisitions, as well as restructuring and organizational guidance.

Clients appreciate Whitney's extensive experience in the aviation sphere. She regularly negotiates complex travel agreements between commercial airlines and large corporations. Similarly, she secures multi-structured incentive contracts between airlines and major travel agencies around the globe. As counsel to a commercial airline, she advised on a major purchase and long-term maintenance agreement.

Her experience includes an in-house secondment with a Fortune 100 company, which sharpened her skills and continues to inform her unique understanding of how to prepare effective deals that work across borders and boardrooms.

Industries

Manufacturing
Technology
Transportation

Services

Aviation
Commercial Contracting
Corporate
Mergers & Acquisitions
Securities & Corporate Governance

Experience

- Advised major commercial airline on complex transaction involving acquisition of 47 Boeing 787 aircraft and associated engines, and comprehensive long-term engine maintenance agreement.
- Represented Chinese medical equipment company and its shareholders in its \$40 million sale to a publicly listed U.S. company.

Recognition

- Missouri Bar Pro Bono Wall of Fame, 2016-2019

Education

- J.D., University of Missouri School of Law
 - Tax Concentration with Honors
 - *Journal of Dispute Resolution*, Associate Editor In Chief
- B.A., University of Missouri
 - *cum laude*
 - Communication

Admissions

- Missouri
- Texas

Community Leadership

- Isabel’s House, Associate Board
 - Crisis nursery in Springfield aiding those displaced by fire, domestic violence or eviction
- Southwest Missouri Art and Craft Guild, Board of Directors

*Contact Whitney to set up an in-person consultation by appointment in the Dallas office.



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