



## David W. Hilgers

### SENIOR COUNSEL

AUSTIN, TX

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### OVERVIEW

With more than 40 years of experience, David has the extensive knowledge and determination to help clients face today's complex issues in the healthcare arena.

David counsels healthcare providers on all their corporate and administrative legal issues – from peer review to billing issues to regulatory compliance. With a steady hand, he guides clients in the integration of healthcare delivery systems, fraud and abuse investigations, self-referrals, licensing, provider contracts and privacy concerns. A special area of focus is handling transactions for physicians who are selling their medical groups.

David's clients are providers across the healthcare spectrum, including physicians, dentists, health systems, managed care organizations, long-term care facilities, multispecialty groups, hospitals, hospital districts and community mental health centers. David feels fortunate to represent people he genuinely likes.

David is motivated by the unique nature of the constantly evolving healthcare industry. He enjoys the challenge of staying current with the issues that providers face and helping them navigate their way through any challenges.

Prior to joining Husch Blackwell, David was Chair of Brown McCarroll.

### Industry

Healthcare

### Services

Healthcare M&A, Joint Ventures, and Other Transactions

Healthcare Operations

Healthcare Private Equity

Healthcare Providers

Healthcare Regulatory & Compliance Counseling

Medicaid Reimbursement Strategies

Medical Staff & Governance

Mergers & Acquisitions

## Experience

- Advised clients on consequences of emerging state and federal regulation of fee-sharing, self-referral, antitrust risks and licensing of health maintenance organizations, home healthcare companies, nonprofit health organizations, physicians and other health professionals.
- Negotiated provider contracts, including global capitation contracts and development of managed Medicaid rollouts.
- Organized independent practice associations throughout Texas that have included groups with as few as three to more than 250 physicians. Complex mergers, reorganizations, acquisitions and sale of physician practices were often involved.
- Formed types of managed care, fully integrated medical groups, physician practice management companies and management services organizations.
- Organized and structured ancillary service ventures, including imaging centers, ambulatory surgery centers and specialty hospitals.

## Recognition

- BL Rankings' *The Best Lawyers in America*®
  - Health Care Law, 1995-2025
  - *Best Lawyers*® Health Care Law "Lawyer of the Year," Austin, 2012
- *Chambers USA*
  - Healthcare, 2005-2019, Senior Statespeople, 2020-2024
  - Nationwide, Healthcare: Regulatory & Litigation, 2014
- State Bar of Texas, Texas Health Law Section, Distinguished Service Award, 2022
- Austin Bar Association, Lawyer of the Year, 2017
- Thomson Reuters' *Texas Super Lawyers*, Health Care, 2003-2019
- Martindale-Hubbell AV Preeminent

## Education

- J.D., University of Texas School of Law
  - with honors
  - Order of the Coif
- B.A., Swarthmore College
  - with honors

## Admissions

- Texas

## Community Leadership

- James Dick Foundation, Board of Directors, 1996-present; Executive Committee, 1996-present
- Patient Privacy Rights, Board of Directors, 2012-present
- Texas Planned Parenthood, Advisor
- Texas Rio Grande Legal Aid, Board of Directors, 2002-present; President, 2008-2009



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