



## Courtney L. Hill

OF COUNSEL

ST. LOUIS, MO\*

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### OVERVIEW

Courtney counsels public and private companies in domestic and international commercial real estate transactions and loans for financial institutions and corporations.

In her real estate and development practice, Courtney has extensive experience advising corporate clients on the leasing, subleasing, acquisition and disposition of real estate assets and preparing and negotiating significant office leases on behalf of tenants and landlords. She has provided nationwide real estate counseling on leasing matters, asset acquisitions and dispositions to a multinational firearms company and international not-for-profit.

She also represents lending institutions in the origination, servicing and closing of real estate and commercial loans involving apartment complexes, shopping centers, farming operations, office buildings, hotels, special-use facilities and businesses of all types. Courtney also has advised on the resolution, management and disposition of delinquent commercial loans and real estate involving properties located in many states.

### Industry

Real Estate, Development, & Construction

### Services

Ag Finance

Banking & Finance

Corporate Real Estate

Nonprofit Organizations & Religious Institutions

Tax

## Experience

### ACQUISITIONS & DISPOSITIONS

- Counseled client with purchase of one of Oklahoma's largest construction companies in a multimillion-dollar transaction.
- Advised Fortune 500 lender with respect to local real estate matters, management, leasing and licensing requirements of skilled-nursing facility acquired by lender as a result of a \$55 million restructuring.
- Assisted with transfer of more than 25 properties associated with M&A transaction for Fortune 500 company, coordinating local counsel in foreign jurisdictions. The divestiture helped the client focus on maximizing the strength of its global cross-border payments platform and financial network.

### NONPROFIT ORGANIZATIONS & RELIGIOUS INSTITUTIONS

- Streamlined governance structure of a national nonprofit organization by dissolving several regional affiliates, merging other affiliates into the national entity, amending and restating the bylaws, and revising the mission statement.
- Guided a variety of not-for-profit corporations, including the largest not-for-profit source of salaried corporate internships, on corporate restructuring, corporate governance and real estate matters.

### FINANCING

- Counsel for family of life insurance companies in the origination and servicing of more than \$5 billion in commercial, agricultural loans secured by properties in more than 30 states.
- Assisted lender with \$80 million syndicated financing to publicly traded corporation.
- Represented lender on a \$67 million refinancing for a major retail development.
- Counseled a Fortune 500 company with respect to transfer of real estate assets as part of a major restructuring of multiple subsidiaries, affiliates and divisions.

## Experience

- Represented water technology provider in the negotiation of a build-to-suit lease with construction financing baked in, providing client leverage to get project completed.

## Recognition

- *The Best Lawyers in America*®
  - Real Estate Law, 2018-2026
- *The Legal 500 United States*
  - Real estate, Recommended attorney, 2024
- Thomson Reuters Stand-out Lawyer, 2023-2025
- *Chambers USA*
  - Real Estate, 2022-2025
- Missouri Bar Pro Bono Wall of Fame, 2018-2019

## Education

- J.D., University of Missouri School of Law
  - Order of Barristers
  - Order of the Coif
  - *Missouri Law Review*, associate managing editor
- B.A., William Woods University
  - *summa cum laude*
  - Who's Who Among American Colleges and Universities

## Admissions

- Missouri
- Illinois

## Community Leadership

- FOCUS St. Louis, Leadership St. Louis, Class 2011-2012
- United Way of Greater St. Louis, Allocations Panel for Health Services, 2012

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\*Courtney works remotely. Contact Courtney to set up a virtual/in-person consultation by appointment.



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