



Hal Katz

PARTNER

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OVERVIEW

Hal is a strategic advisor and creative problem-solver, guiding providers, healthcare organizations, investors, and innovators through business-building, joint ventures, mergers and acquisitions, contract negotiations, and long-term planning.

Hal balances big-picture strategy with a sharp focus on critical details, helping clients make informed, forward-thinking decisions. For his entire career, Hal has focused on the healthcare and life sciences industry, advising for-profit, nonprofit, and governmental entities across corporate, transactional, regulatory, and public policy matters. He has been at the forefront of healthcare transformation, witnessing firsthand the successes and challenges that shape the industry. The clients he supports include medical groups, hospitals, ambulatory surgery centers, behavioral health

Hal understands deal structure and healthcare regulatory complexities, and understands how to meld the two to ensure we achieve our business objectives. He is a problem solver in all aspects of representation – be it corporate, M&A, transactional or regulatory. We couldn't ask for a better attorney.

— Elliott Feller, MCCI Medical Group, LLC, Vice President, Mergers and Acquisitions

Industry

Healthcare

Services

340B Drug Pricing Program

Clinical Research & Trials

Corporate

Digital Health

Healthcare M&A, Joint Ventures, and Other Transactions

Healthcare Private Equity

Healthcare Providers

Healthcare Regulatory & Compliance Counseling

Medical Staff & Governance

Mergers & Acquisitions

Pharmacy

Private Equity

Securities & Corporate Governance

Software Development & Licensing

organizations, healthcare technology companies, health plans, private equity funds, and academic medical centers. Known for his practical and creative approach, he tailors solutions to each client's specific needs—never taking a one-size-fits-all approach.

A recognized thought leader, Hal regularly speaks at national conferences and industry events on emerging trends, corporate transactions, and regulatory issues, including business startups, healthcare innovation, and collaborations between for-profit and nonprofit organizations. Hal has held key leadership roles in some of the nation's most respected health law organizations. He is a past Chair of both the American Bar Association's Health Law Section and the Texas State Bar Health Law Section. He continues to serve in leadership capacities, including on the Board of Trustees of Integral Care, a leading behavioral health organization, and on the Board of the Texas e-Health Alliance, the state's leading advocate—from local communities to the national level—for the use of information technology to improve the healthcare system for patients.

Experience

Hal focuses on general corporate and transactional areas in the healthcare industry, with extensive experience in the purchase and sale of businesses, mergers and acquisitions, reorganizations, franchises, joint ventures, management services arrangements, managed care and care delivery models, product development, and health technology. He represents private businesses, publicly traded companies, governmental entities and non-profit organizations in strategic planning, corporate governance, launching new lines of business, and operational matters.

Experience

- Hal advised on the creation and design of a B2B and B2C business model for a national behavioral telehealth technology company. Hal tailored the model to comply with federal and applicable state legal and regulatory requirements, including telehealth, corporate practice, fee splitting, privacy and security, and corporate formalities. The model has allowed the client to more quickly and efficiently scale across the country.
- He has advised a regional multispecialty orthopedic group on expansion into the Southeast United States, along with its associated service line management and trauma coverage arrangements.
- He led the team representing long-time client ImplantBase, a premier provider of inventory logistics and sales operations software for medical device companies and their distributor networks, in the sale of the business to Surgimate.

Experience

- He has represented physicians with hospitals, in urban, suburban and rural markets, in creating accountable care organizations (ACOs) for participation in the Medicare Shared Savings Program, and in developing clinical integration for purposes of contracting with commercial third-party payors, on both a fee for service and risk sharing basis.
- He has also served as outside general counsel to a private equity-backed healthcare platforms.

Recognition

- *Austin Monthly* magazine, Top Austin Attorney, Healthcare, 2022-2024
- BL Rankings' *The Best Lawyers in America*®
 - Health Care Law, 2008-2025
- *Chambers USA*
 - Healthcare, 2007-2024
- *The Legal 500 United States*
 - Healthcare: Service providers, Recommended attorney, 2023 and 2024
- Martindale-Hubbell AV Preeminent
- Thomson Reuters' *Texas Super Lawyers*, Health Care Law, 2003, 2004, 2009-2020

Education

- J.D., University of Houston Law Center
- B.A., University of Texas at Austin

Admissions

- Texas
- Colorado

Community Leadership

- Community Advancement Network, Board of Directors, 2017-2018 and 2022-present
- Integral Care, Board of Trustees, 2010-present; Chair, 2013-2022
- Spine Hope, Board of Directors, 2017-present
- Texas eHealth Alliance, Board of Directors, 2022-present



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