



## Wendy K. Arends

**PARTNER**

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### OVERVIEW

Wendy navigates complex antitrust and competition issues that arise during mergers, acquisitions and collaborations between competitors in a variety of industries.

A seasoned attorney, Wendy understands and enjoys handling complex antitrust and competition issues. Businesses, trade associations and other organizations – particularly within healthcare and allied sectors – rely on Wendy's unique experience. She has collaborated on some of the nation's most significant recent healthcare antitrust matters, including *FTC and State of Idaho v. St. Luke's Health System*, which addressed integration and consolidation of healthcare providers in the wake of the Affordable Care Act (ACA).

She advocates on behalf of and advises clients who have antitrust enforcement actions and merger reviews before the U.S. Department of Justice Antitrust Division, the Federal Trade Commission and state attorneys general. She also counsels clients on a variety of antitrust-related issues, including mergers and acquisitions and joint ventures between competitors, Hart-Scott-Rodino (HSR) Act compliance, territorial and price restrictions, product distribution, resale price maintenance, minimum advertised price agreements, exclusionary practices and trade association activities. She also assists clients with trade compliance matters.

Wendy's deep understanding of the interplay between public and private sectors results in practical and effective solutions for her

### Industries

Healthcare  
Life Sciences

### Services

Antitrust & Competition  
Antitrust Counseling & Compliance  
Antitrust Litigation  
Asia  
Commercial Contracting  
Healthcare Litigation  
Healthcare M&A, Joint Ventures,  
and Other Transactions  
Healthcare Regulatory &  
Compliance Counseling  
International  
International Trade & Supply Chain  
Litigation & Alternative Dispute  
Resolution  
Merger Clearance  
State Attorneys General Practice

## HUSCH BLACKWELL

clients. She values being part of a large and innovative national legal team able to tackle highly complex, cutting-edge transactions and combinations.

Prior to law school, she served as an advisor to the Clinton administration's Office of Cabinet Affairs and worked at a healthcare nonprofit advocacy group.

## Experience

### ANTITRUST

- Assisted on *FTC and State of Idaho v. St. Luke's Health System*, regarding integration and consolidation of healthcare providers in the wake of Affordable Care Act (ACA).
- Routinely assists clients with antitrust enforcement actions before U.S. Department of Justice's Antitrust Division, Federal Trade Commission (FTC) and various state attorneys general.
- Regularly counsels clients on antitrust-related issues including mergers and acquisitions and joint ventures between competitors, Hart-Scott-Rodino (HSR) Act compliance, territorial and price restrictions, product distribution, resale price maintenance, minimum advertised price agreements, exclusionary practices and trade association activities.

### HEALTHCARE

- Represented Community Care, Inc. in an affiliation with CareSource to address the critical long-term care needs for Wisconsinites by combining the strengths of two established, mission-driven organizations to enhance the delivery of care and improve health outcomes for individuals with complex health needs.
- Served as outside transactional and regulatory counsel to Marshfield Clinic Health System in a merger with Sanford Health, the largest rural health system in the United States. The combined system serves patients and communities across the upper Midwest, including South Dakota, North Dakota, Minnesota, Wyoming, Iowa, Wisconsin, and the Upper Peninsula of Michigan.
- Regularly counsels clients regarding health care regulatory and compliance issues: Medicare, Health Insurance Portability and Accountability Act (HIPAA), Stark Law and Anti-Kickback Statute, among others.

## Experience

### INTERNATIONAL TRADE

- Routinely guides clients on compliance and regulatory issues, including export licenses, voluntary disclosures, product classification, country of origin, deemed exports, valuation, anti-dumping and countervailing duties.
- Regularly provides counsel regarding the Foreign Corrupt Practices Act and anti-boycott laws, drafts and adds rigor to distribution agreements and international trade compliance programs.

### M&A

- Represented Honeywell in the acquisition of Rocky Research, which included transfer of numerous government contracts, primarily with U.S. Department of Defense (DoD).

## Education

- J.D., The George Washington University Law School
  - *International Law Review*
- B.A., University of Michigan
  - with honors
  - Economics and Political Science

## Admissions

- Wisconsin
- Maryland
- District of Columbia
- U.S. Court of International Trade
- U.S. District Court, District of Columbia
- U.S. District Court, District of Maryland
- U.S. District Court, Eastern District of Wisconsin
- U.S. District Court, Western District of Wisconsin



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