



Remy P. Fesquet

PARTNER

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OVERVIEW

As a corporate attorney, Remy structures complex transactions and solutions across the globe.

Remy counsels private equity investors, their portfolio companies, and other privately held and publicly traded companies in mergers and acquisitions, equity financings, divestitures, corporate governance and other high-stakes corporate matters. He has completed domestic and cross-border transactions in a broad range of industries. Remy has significant experience in spaces including:

- Healthcare and Life Sciences
- Software and New Technologies
- Business Services
- Consumer Products

Remy works closely with clients to optimize deals in terms of business objectives, not just legal issues. He understands that successful transactions work not just for the moment at hand, but through the comprehensive future of a business or company. In addition to his transactional practice, Remy also acts as primary outside counsel for emerging companies in all phases of the startup life cycle, from initial formation to exit strategy.

Services

Corporate
Crypto, Digital Assets, & Blockchain
Healthcare Private Equity
Mergers & Acquisitions
Private Equity
Securities & Corporate Governance
Special Purpose Acquisition
Companies (SPACs)
Startups

Experience

REMY'S EXPERIENCE SINCE JOINING HUSCH BLACKWELL INCLUDES:

- Represented Five Elms Capital in several investments, acquisitions and divestitures, including:
 - its \$27 million growth equity investment in Practice Better a leading, all-in-one practice management software platform for health and wellness professionals, and its subsequent add-on acquisition of That Clean Life, a Toronto-based nutrition planning software;
 - its \$16.7 million Series B investment in Lumar (f/k/a DeepCrawl), a London-based provider of technical SEO, accessibility and website technical health solution;
 - its \$6M Series A investment in Reachdesk, a US and UK-based company operating a direct mail and corporate gifting software platform for B2B companies;
 - the acquisition of UD Group, a UK-based SaaS provider, by its portfolio company, POWWR, a US-based B2B software solution platform, to create the first global end-to-end energy marketplace for the energy sector;
 - its investment in Rebrandly, a Europe-based leading SaaS provider of a digital link management platform;
 - its portfolio company, Apptegy, a SaaS provider of school marketing and communication solutions, in its recapitalization involving an equity investment from JMI Equity;
 - the sale of its position in One-on-One Sherpa, a leading provider of SaaS solutions to the senior living industry.
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- Represented Bunzl Holdings in its \$330M acquisition of McCue Corporation, a safety and medical equipment manufacturer/distributor with sales and operations in the US, UK, and China.

Experience

- Represented Centerline Communications, a leading provider of telecommunications services, in its sale to Audax Private Equity.
- Represented Ruckit, a provider of transportation logistics services based in Austin, TX, in its sale via leveraged buyout to Command Alkon, a supplier of technology-enabled collaboration platforms backed by Thoma Bravo.
- Represented UpHealth Holdings Inc, an innovative digital health company with a pro forma enterprise value of \$1.35B, in its agreement to combine with GigCapital2, a special purpose acquisition company (NYSE:UPH).
- Represented InsideResponse, a technology-enabled marketing service provider for the insurance sector, in its sale to SelectQuote, Inc. (NYSE:SLQT).
- Represented Solea Energy, in its growth equity investment in Verdigris, a leading provider of AI-powered energy management solutions.
- Represented Formula Wellness, a provider of healthcare and wellness services with a network of clinics in the Dallas, TX area, in its sale to Trive Capital.
- Represented Sutter Health, a large California non-profit health system, in various M&A and joint venture transactions.
- Represented Cequel III Family Office in its majority investment in Springfield Urgent Care, a top-tier urgent care provider with a network of six facilities in and around Detroit, MI.
- Represented Evio Pharmacy Solutions, an independent pharmacy solutions company, in the creation of a groundbreaking joint venture, Synergie Medication Collective, LLC, with several independent health plans including Blue Cross and Blue Shield plans.
- Represented Ocelot Consulting, a cloud engineering and consulting firm, in its sale to Accenture.

Recognition

- *Austin Monthly* magazine, Top Austin Attorney, Corporate Finance, Mergers, and Acquisitions, 2024

Education

- LL.M., University of California, Berkeley School of Law
- M.A., Aix-Marseille University
 - Corporate Law and Finance
- LL.B., Aix-Marseille University

Admissions

- Texas
- California

Community Leadership

- Health4TheWorld, advisory board



2023 Austin Monthly Top Attorneys