



## Kenyon C. Briggs

SENIOR ASSOCIATE

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### OVERVIEW

Kenyon takes pride in guiding clients through buy- and sell-side deals, strategic investments, and corporate formation and structuring projects. From overseeing cross-border transactions to working with local startups, Kenyon excels at juggling the varying matters that arise while helping his clients achieve their goals.

Kenyon routinely represents privately-held companies looking to buy and sell businesses as well as private equity funds looking to strategically invest in the U.S. and internationally. Clients trust him to advise on the letter of intent, lead legal due diligence, negotiate the transaction documents, and close the deal.

In addition to full purchase and sale transactions, Kenyon works with emerging companies looking to grow. These clients are typically working to raise capital with an eye on an eventual exit, and Kenyon's transactional experience provides an invaluable perspective to help them take their businesses to the next level.

Above all else, Kenyon finds client satisfaction the most fulfilling part of his job. He's excited to advance clients' personal and business goals. Clients often praise Kenyon for having a calming presence and always working to find a solution to touch roadblocks.

### Industries

Manufacturing  
Technology  
Transportation

### Services

Corporate  
Mergers & Acquisitions  
Securities & Corporate Governance  
Startups

## Experience

- Sale of \$145M material handling solutions manufacturer to private equity buyer.
- Sale of \$60M cell tower company located across the Eastern U.S and Europe to private equity buyer.
- \$12M Series B investment in U.S. SaaS company by private equity investor.
- Sale of \$14M Mid-West company specializing in manufacturing and distributing forensics and laboratory equipment to private equity buyer.
- Corporate restructure of an Australian company into a U.S. corporation while simultaneously raising capital from strategic U.S.-based and international investors.
- Acquisition of \$12M marketing and print communications company by private equity buyer.
- \$34M Series A and \$6M Series B investments in Canadian SaaS company by private equity buyer.
- Restructure of a U.S.-owned French conciliation company while simultaneously raising \$14M from strategic U.S.-based and international investors.
- Acquisition of filtration equipment manufacturer located in Mid-West by private equity buyer.
- Assisted with acquisition of \$500M gas station and convenience store chain located across the Mid-West by publicly traded buyer.

## Education

- J.D., University of Missouri School of Law
  - *Business, Entrepreneurship & Tax Law Review*, Editor in Chief
- Business Administration and Accounting, Graceland University
  - *summa cum laude*

## Admissions

- Missouri



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