



Erin E. Burns

SENIOR ASSOCIATE

DENVER, CO

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OVERVIEW

Erin is passionate about delivering effective legal solutions to post-acute and long-term care providers, such as home health agencies, hospices, and skilled nursing facilities.

Erin is dedicated to working collaboratively with clients to address their needs in an ever-changing, highly regulated healthcare industry. Her practice ranges from providing quick answers to immediate day-to-day operational questions to larger, more complex compliance issues. She routinely guides providers throughout all phases of government audits and appeals, including analysis of and response to alleged clinical, technical, and statistical errors, and has assisted with government surveys, from strategizing and preparing plans of correction to interfacing with surveyors. Erin also has significant experience drafting and reviewing a wide range of contracts (including facility, vendor, and physician agreements), and has worked on multiple transactions, both large and small.

Clients also value Erin's efficiency and her thorough and timely communication. Whether Erin is answering a 15-minute question or navigating a sophisticated Medicare Program Integrity audit, she deeply cares about supporting providers who serve and comfort patients and families at their most vulnerable.

Industry

Healthcare

Services

Healthcare Operations

Healthcare Providers

Healthcare Regulatory & Compliance Counseling

Hospice & Palliative Care

Hospice Medicare & Medicaid Audits

Experience

- Assisted a hospice provider through redetermination and reconsideration appeals of a Unified Program Integrity Contractor (UPIC) audit to reduce their initial overpayment determination of more than \$400,000 by 60+ percent.
- Through advocacy during the Supplemental Medical Review Contractor (SMRC) discussion and education session and re-review process, helped client reduce initial high error rate to less than 14 percent.
- Assisted in guiding multiple hospice providers through survey responses, both from state agencies and accreditation organizations.
- Through Medicare administrative appeal process, decreased hospice client's alleged \$8.6 million audit overpayment to just \$77,000.
- Reduced nonprofit hospice client's alleged Medicare audit overpayment by approximately \$20 million, saving client from potential closure or sale.
- Represented hospice in appeal of a Medicare audit that resulted in an extrapolated overpayment of more than \$12 million. Advocated for the hospice through the appeal process including a hearing before an administrative law judge. The extrapolation was thrown out and the ALJ returned a fully favorable ruling, resulting in a final overpayment amount of \$0.00.

Recognition

- *Best Lawyers: Ones to Watch® in America*
 - Health Care Law, 2021-2025

Education

- J.D., University of Wisconsin Law School
- B.A., University of Wisconsin-Madison
 - Legal Studies and Psychology

Admissions

- Colorado
- Wisconsin
- U.S. District Court, Western District of Wisconsin

Community Leadership

- Chrysalis, Inc., Board Vice President

Chrysalis promotes mental health recovery in the Madison community by supporting work opportunities that encourage hope, healing and wellness.



Monitoring updates and fostering learning.