



Renae Nanna

SENIOR COUNSEL

THE LINK VIRTUAL

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OVERVIEW

Renae provides practical guidance to healthcare clients, tailored to their unique business needs, in nearly all major areas of operations, from licensure to corporate transactions.

Renae has developed a deep understanding of the complex and continually evolving regulatory framework in which her clients operate.

Renae's healthcare provider clients cover the entire industry spectrum, and include large hospitals and health systems, as well as independent and affiliated mental health and substance abuse providers, long-term care providers, physician groups, FQHCs, and ambulatory surgery centers, among others. She also represents businesses involved in emerging areas of healthcare, such as telemedicine, telebehavioral health, and digital health. Additionally, Renae has experience assisting provider clients backed by private equity funds.

She advises healthcare providers on a range of regulatory and transactional matters, including:

- Fraud and abuse and anti-kickback statutes
- Stark Law, state self-referral, and false claims laws
- Medicare and Medicaid participation and compliance
- Fee-splitting and corporate practice prohibitions

Industry

Healthcare

Service

Healthcare Regulatory & Compliance Counseling

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- HIPAA and HITECH, 42 CFR Part 2, and related privacy and confidentiality laws
- Licensing, accreditation, credentialing, and change of ownership matters
- Scope of practice
- Corporate formation and governance
- CMS Compliance plans

In the transactional setting, Renae applies her knowledge of healthcare regulation to help her clients take deals to closing and beyond. She leads regulatory due diligence and remediation for mergers and acquisitions and advises clients on planning and structuring transactions and business arrangements. She regularly drafts and negotiates an array of contracts, including professional and management services agreements.

Prior to entering private practice, Renae served as a Medical Prosecutions Attorney with the Illinois Department of Financial and Professional Regulation, where she was involved in enforcement actions in connection with violations of the Medical Practice Act. Before law school, Renae worked for several years for a leading health care software vendor and participated in multiple large-scale implementations for health systems around the country.

Experience

- Served as outside general counsel to a behavioral health network as it expanded its footprint nationally, and to a private equity-backed multistate ophthalmology, optometry, and surgery center provider.
- Facilitated the sale of a multi-state home health provider as lead corporate and healthcare regulatory associate.
- Successfully assisted speech language pathologists in achieving the dismissal of a state-level civil false claims act investigation.

Recognition

- *Best Lawyers: Ones to Watch® in America*
 - Health Care Law, 2021, 2024, 2025

Education

- J.D., Chicago-Kent College of Law
 - Dean's List
 - CALI Award for highest grade in Copyright Law
 - Certificate of Service (more than 50 volunteer hours)
 - Submissions Editor, *Journal of Intellectual Property*
 - Associate Editor, *Journal of International and Comparative Law*
- B.A., University of Wisconsin-Madison
 - Political Science and History, with distinction
 - Dean's List

Admissions

- Colorado
- Illinois
- Wisconsin

*Contact Renae to set up an in-person consultation by appointment in the Milwaukee office.



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