



## MaryBeth Heydt

### SENIOR COUNSEL

THE LINK VIRTUAL

LOS ANGELES, CA\*

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### OVERVIEW

With more than 25 years of commercial real estate experience—ranging from high profile litigation to general counsel positions and business roles at a major national association bank—MaryBeth represents banks, private lenders, developers, investors, and owners in a wide variety of commercial real estate transactions.

MaryBeth has focused her real estate practice on transactions since 1999 and currently devotes a significant portion of her time to representing banks in commercial real estate finance and workout transactions. She also represents developers, investors, owners, landlords, and tenants in purchase, sale, and leasing transactions in the commercial and corporate real estate sectors. MaryBeth has deep and broad experience with multifamily, industrial, retail, office, hospitality, gas station, convenience store, and quick service restaurant product types. She also advises clients on sale/leaseback and stalking horse transactions and has represented public entities in matters related to commercial real estate, public finance, and solar battery projects.

With a lifelong fascination with cities and real estate, MaryBeth developed an interest in urban planning in college and went on to earn a graduate Master of Planning degree with a major in public and private real estate development at one of the top planning schools in the country. She has since devoted her career to real estate and real estate law, including nine years at one of the largest

### Industry

Real Estate, Development, & Construction

### Services

Affordable Housing & Community Development

Banking & Finance

Corporate Real Estate

Financial Institutions M&A and Regulatory Compliance

Hospitality

Land Use

Real Estate Finance

Real Estate Investment

Special Situations & Opportunistic Investing

banks in the U.S. as an internal commercial real estate workout and lending advisor. Her time there makes her a very effective advocate for banking clients, by providing her with an inside view of banking mechanics, policies, and strategies. In addition, MaryBeth served for 10 years as in-house legal counsel to commercial real estate investors and developers with assets across the country. Prior to starting her transactional practice, she practiced as a real estate litigator—an experience that gives her a more well-rounded perspective on contracts and a focus on potential pressure points related to potential litigation.

MaryBeth is known for her legal acumen and client loyalty. Clients appreciate that her in-house and business experience give her a combination of legal prowess and finely-tuned business skills to provide practicality while balancing risk.

### Recognition

- *The Best Lawyers In America*®
  - Real Estate Law, 2025
- *LA Business First*, Influential Women, 2023
- *L.A. Times B2B Publishing Commercial Real Estate Magazine*, Visionary, 2023
- *L.A. Times B2B*, Influential Women, 2023
- NAIOP Southern California Commercial Real Estate Woman of the Year, 2024
- NAIOP Southern California Commercial Real Estate Woman of the Year Finalist, 2023
- GlobeSt.com and *Real Estate Forum*, Women of Influence - CRE Legal Counsel, 2021, 2023
- Super Lawyers, 2023, 2024
- *Bisnow*, Trailblazer, Commercial Real Estate, 2022
- *Los Angeles Business Journal*, Women of Influence: Attorneys, 2022, 2023
- *Los Angeles Business Journal*, Leaders in Law: Commercial Real Estate, 2021

## Education

- J.D., Southwestern Law School
- M.P.L., University of Southern California
  - Public and Private Real Estate Development
- B.S., University of Wisconsin-Madison

## Admissions

- California

## Community Leadership

- Westside German Shepherd Rescue
- Habitat for Humanity Power Women, Power Tools
- The Midnight Mission
- Downtown Women's Center
- University of Southern California, Mentor
- Commercial Real Estate Finance Council, Mentor
- Kids Read to Succeed
- Leadership Council on Legal Diversity, Mentor
- California LAW Pathways, Guest Speaker at "Pizza with An Attorney" event at East Los Angeles College, 2024

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\*Contact MaryBeth to set up an in-person consultation by appointment in the Los Angeles office.



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